



STREAMLINING SALES

SIMMS software manages the sale of products better and more completely than any other package on the market today.

The management of sales demands that you have item stock both when and where you need it.

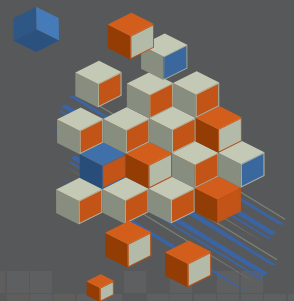
Your customers rely on you and the concept of letting them down is unacceptable to your company policy. Satisfied customers will keep coming back to you as long as you provide them with what they need, performing on-price and on-time. This foundation comes from having quick and accurate sales process documents in place for your inventory.

SIMMS' Sales Order Fulfillment Management, quoting and invoicing processes are easy to use, feature-rich in functionality and provide you with the tools you need to achieve sales success for any industry's sales management needs.

WHAT SIMMS CAN DO FOR YOUR BUSINESS

- Manages your sales demands with ease
- Helps maintain a healthy stock balance
- Simplifies order fulfillment and replenishment functions
- Improves productivity in pick-and-pack tasks
- Speeds up customer deliveries to improve customer satisfaction
- Enhance the ability to track serial numbers and manufacturer lot codes.

Sales Order Fulfillment Simplified.



SALES FEATURES

Important Information when you need it: When a customer calls to request a quote or place an order, information must be at hand. With SIMMS, the customer's contact information, the availability of specific units in inventory, (or alternate items if those being ordered are out of stock) all such data is immediate. Additionally, item pricing, quantity pricing, specific customer pricing, costing will be easily accessible.

Recall all Original Quote and/or Sales Order Information: As customer orders are filled and completed, you need to invoice the orders and properly ship them. All original quote and/or sales order information can be recalled, allowing entry of exact quantities shipped and backordered.

Invoices will automatically adjust inventory quantities and produce a Back Order Fill Record if there are backordered items. With the implementation of SIMMS, you will be able to make more informed sales decisions, and all of your sales information will be readily available at all times.

Sales Quotes: SIMMS offers a powerful yet easy to use Quoting gives your sales team the tools they need to close the sale. You can see the cost and increase the quoted price by a percentage over the cost.

Sales Orders: Sales orders enable you to complete a sale for your customer but instead of depleting stock it reserves the stock, enabling you to invoice or ship against the initial order either partially or fully.

Sales Order Authorization: With the Sales Order Authorization Staging Capabilities found in SIMMS you have the added security of having to have Sales orders approved, and authorized prior to Issue.

Sales Order and Quote Cloning: Easily clone pre-existing sales orders or quotes into new sales orders or quotes for the same or different customer, thus saving you valuable time in sales repeat orders.

Sales Orders for Purchase Orders: Advanced functionality such as creating sales orders for purchase orders and having the purchase orders created automatically on-the-fly from the related SO is made simple. SIMMS' Sales enables you to create new purchase orders on-the-fly as well as adding the sales order related items to an existing purchase order.

Fulfillment Manager: With the Fulfillment Manager you can review your sales demand and quickly fill mass amounts of sales orders at once, generate purchase orders for shortages and even transfer items from alternate locations to fulfill the requirements.

WHY SIMMS?

Order Fulfillment Simplified

If you process many customer orders daily and struggle to figure out what you can or can not ship, what order should be filled first and find yourself wasting time processing the orders then you can't afford NOT to use SIMMS Software.

SIMMS simplifies your order fulfillment tasks, completing in seconds what would normally take hours. Having your item demands and item status all in one window gives you the power to process more orders with less resources than ever imagined.

Sales Invoicing: With SIMMS you can generate either a new invoice, invoice from an entire sales order or partially issue a sales order as many times as required until the entire sales order has been issued by creating separate invoices for each partial sales order filled.

Serial Number/Lot control: With advanced serial number/expiration date/manufacturer lot tracking, you always know what happened to a specific item lot and/or serial number from the receipt of goods all the way through to shipping the item out the door.



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